Danger Will Robinson!

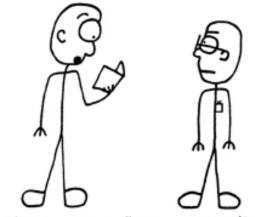
How to plan for the crisis you don't see coming





5 must do's for effective crisis communication

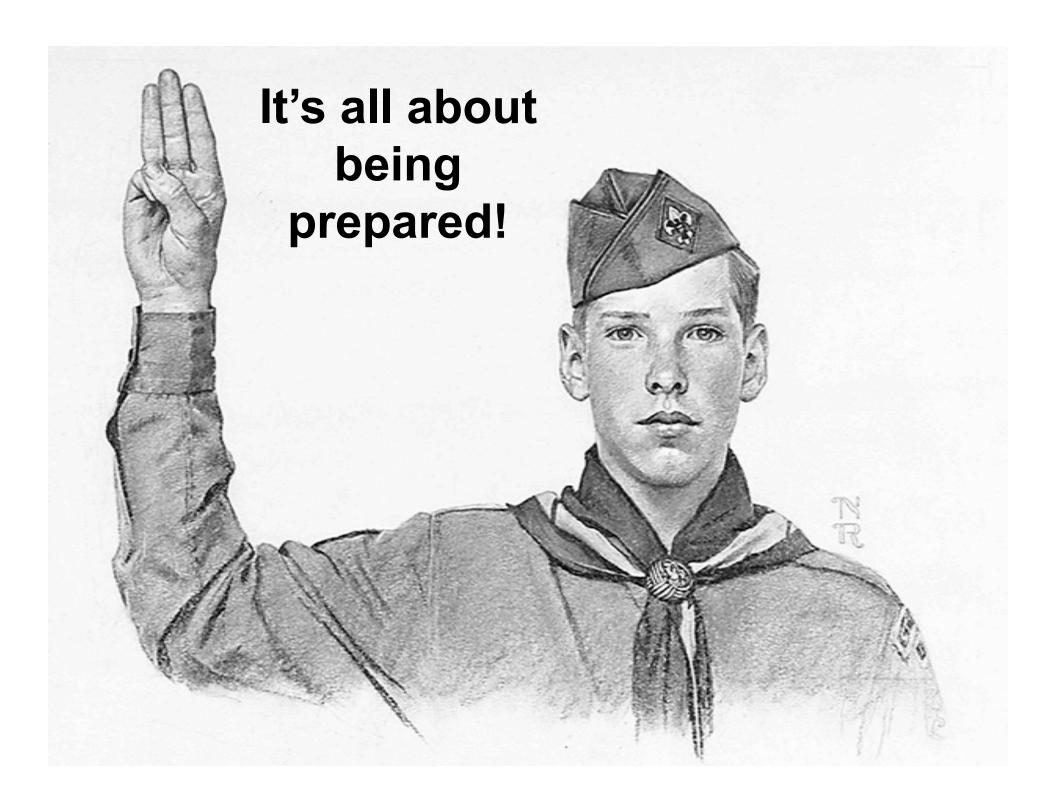
Crisis Management Center



I'm not sure "everyone dies" is a great emergency plan.

- 1. Be prepared
- 2. Listen, monitor and interpret
- 3. Be human & humane
- 4. Over communicate
- 5. Create relationships& communities

48 hours Way before that



Crisis communication plan



The insurance you never want to use



The speed of 1982

Took a week to tie deaths to Tylenol

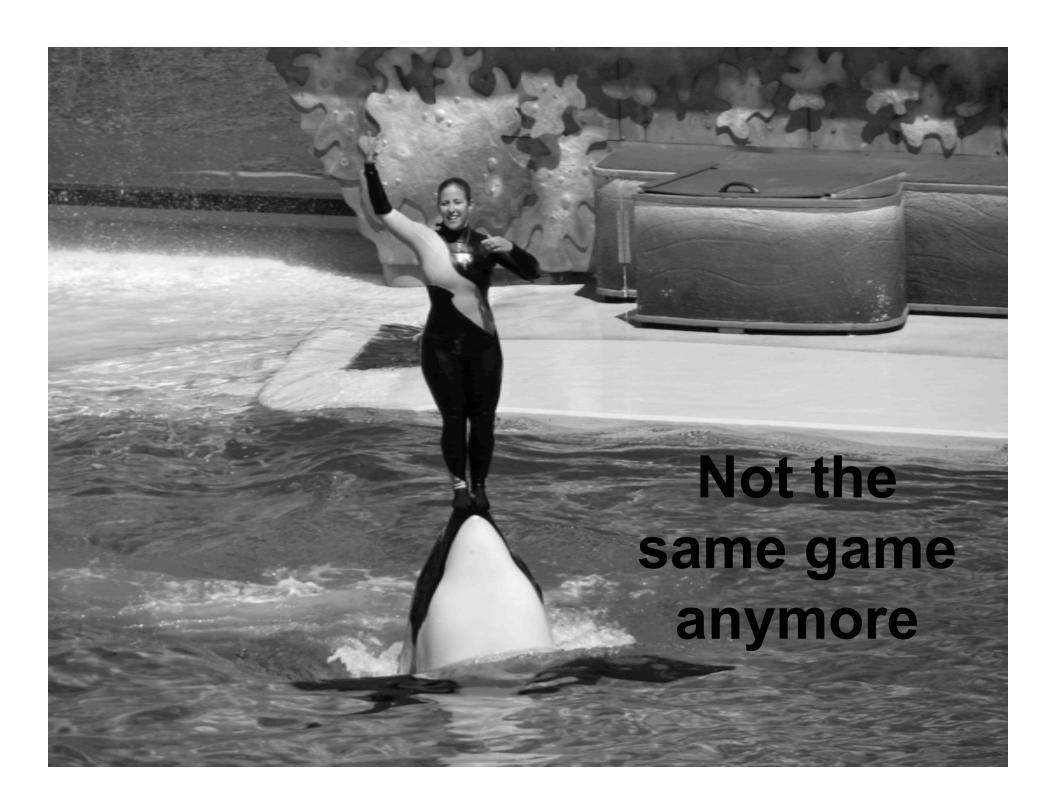
Market share went from 37% to 7%

Recalled 31 million bottles (\$100 million)

Pulled all advertising

Several months later, introduced the triple seal tamper resistant packaging





DrewMcLellan



Update: Female #Seaworld trainer was killed by whale during public show, witnesses say; much of Florida theme park closed

24 Feb 10 via web ☐ Favorite ₺3 Retweet ♠ Reply

Retweeted by Publimarquez and 100+ others



Search

Browse Movies

Upload

Create Account

Sign In

Sea World, Shamu kills trainer VIDEO!

nodartribute 2 videos ≥

Subscribe



 Add to
 Share ☑ Like by nodartribute on Feb 24, 2010 Uploaded

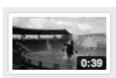
Feb 24: Amatour video of killer whale killing trainer during live show at Sea World, while audience watches. The park was evacuated and immediately closed following the events.

4,306,287



Buy "Will You Be There (Theme from "Free Willy")" on: iTunes, AmazonMP3





Killer Whale Kills SeaWorld Trainer

by KyleBoland 541,625 views

Featured Video



!!HORRIFIED AUDIENCE WITNESSED KILLER WHALE

by SHARKSWHALESANIMALS 1,427,063 views



Sea World Killer Whale Attack AUDIENCE MEMBER...

by chubbywater 2,639,398 views

Show more ⋄

The speed of 2010

In less than a minute, the news of the tragedy was on Twitter, followed shortly by Facebook

Video of the actual event was on YouTube the same day

Reporters were on the scene within the hour

Witnesses were interviewed – on web within the hour

VP & General Manager – statement within hours



You can't prepare once it starts

Designate a crisis team (from all necessary disciplines).

Identify biggest risks (financial news, accident, scandal, layoff, recall)

Create flow chart to map out response if/when something happens.

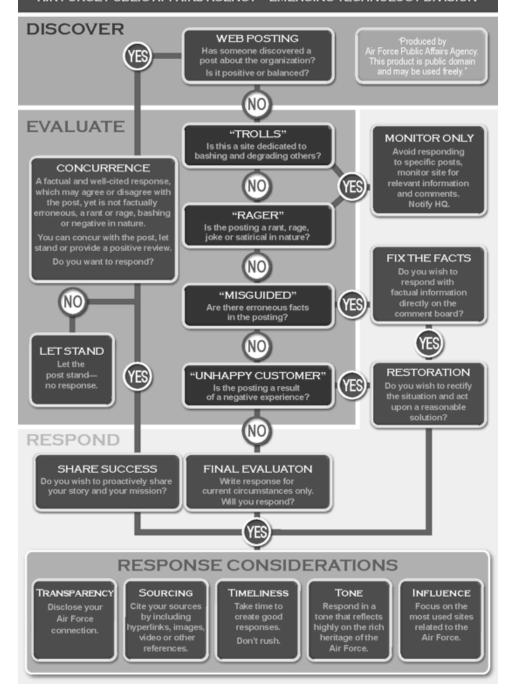
Define preventative measures needed.

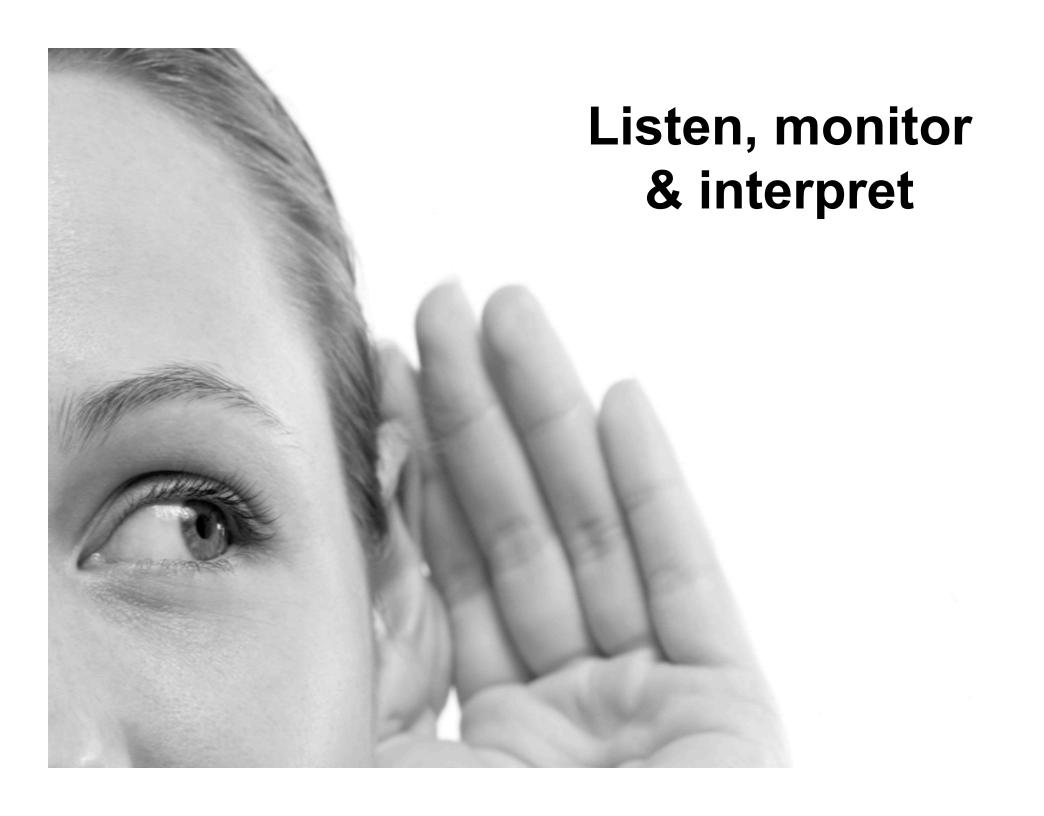
Pre-create tools (media lists, call lists, etc.)
Create a dark website.



AIR FORCE WEB POSTING RESPONSE ASSESSMENT

AIR FORCE PUBLIC AFFAIRS AGENCY - EMERGING TECHNOLOGY DIVISION









KI YPIOIIIIC

me picking au lock with a bic pen by unotache | 1 year ago | 496 views



Opening a Krytponite New York Disc Lock using a Bic ballpoint pen

In the Autumn of 2004, I published a video demonstrating the ease with which a Kryptonite brand NYC Disc lock could be opened using nothing more ...

by benrunning | 1 year ago | 2,809 views



Advertisement



Opening a Krytponite New York Disc Lock using a Bic ballpoint pen

In the Autumn of 2004, I published a video demonstrating the ease with which a **Kryptonite** brand NYC Disc lock could be opened using nothing more ...

by benrunning | 1 year ago | 14,678 views



How To Unlock a Kryptonite Lock With a Bic Pen

I'll walk you through step-by-step instructions on how to pick your Kryptonite lock (or other U-shape lock) with a Bic Pen. Join me, Kesten Migdal ...

by dowzit | 2 years ago | 143,841 views



Kryptonite Lock Mayhem

Remember back when all you needed to use to break a **Kryptonite** lock wasn't superman but a **Bic pen...** not sure why I am putting this up save for ...

by benaylsworth | 2 years ago | 176,321 views



U-Lock Bic Pen Trick

Dude steals his own bike.

by frenchpress | 2 years ago | 54,102 views

Over 474,000 views



Kryptonite lock opened with a pen

Backup of a video from www.engadget.com

by wphxx | 3 years ago | 83,411 views

Traditional media picks up story

The Pen Is Mightier Than the Lock

A Ballpoint Trick Infuriates Bicyclists

By LYDIA POLGREEN

The caming hisyde thinves of New York City shright neess to be one-step alread of lockmakers. Design a more republicated lock and the thieves make a better pick. Make a warder that and they get begin bell collers, and if all whe talls, they get begin bell collers, and if all whe talls, they get begin bell to ourse, the state of the talls, they get be perhaps never a stop sign in unstancies in the law to use it, but no per some of the maghen locks on the marker, a what medes only to finite his for per since of the state make a better peck. Make a wardler chase and then

year.
"There was marenering in various Web stee, and so I foreign to purpose the story of the country of the countr floor, it was so-easy."

And many between users had the same reac-

tion this week when they saw the become ade video to posted on his blog of his Kryptonite NY Chain

popular con the mag or as supposite set class popular sees.

The problem could have wider consequences, Luck expects sold the field was with a particular type of cylindrical luck that is seed our gat in take locks has as weeding reachines, cable locks for laptop computers, alarm system, papels and cognition

repeaces.
Net all such inche are vulnerable, because tions at some most errors are, sevente tions are half with more suphiritization. Glass Krygnosis lacks made before 28CI appear to be less assespitable, according to bits stops that have tred to use the orchange or diers. But this type of mechanism is used as most of

the bicycle looks that are good by millions of peo

the Despele locks that are used by millions of peo-ples amound the charthy, me part those made by Gragmante cultiloogs the company and yearships that a new and better model vesses the event; As the news speak checked sideps across the nation publish to book off their selections and ep-cition but their books off their selections and ep-cition but their books of their selections and ep-tition with their bloom, wendering it any thing occility better visions and their people of their selections are selected as their control of their selections and their selections and their selections and their selections.

"This would think for \$80 for a bille lack it would be seen," and \$80 rt West Tobias, in involugative lawyer and sourcely open, whose Web site, sourcely so, bee pored surveys open, whose Web site, sourcely so, bee pored surveys at our feel laws of organization locks file the uses used in Unicid." But she down't surprise must also "The mick works become the per has the right disapets and is rigid enough to had its governal shape for juilial wrough in tradi and are a sent of kny date upon to the lock. My Tobia in all the referential the sentence of the period of the control of the period of the lock of the period of the sentence of the period of the peri

by all souts lorder was well known in security strate

"These are cheeply manches and looks with serines design flave," he suid. "You can't possibly think your like is safe with one of these locks." The uprior opposes to have started on San-

Continued as Page 86.

A cides by Besidesin Ranning. a graphic daugner, shows the ease with which a look can be picked using a ball point pen













The Pen Is Mightier Than the Bicycle Lock

Continued From Page 81

day, when Chris Brennan, a cyclist in San Francisco, posted an urgent message on the bikeforums net bulletis board after he was able to pop open his lock with a pen.

Like many people, he had been skeptical, but doubts were quirkly dispelled when users like Mr. Running started posting digital video clips of the trick. By yesterday, 125,000 people had downloaded it from, his site, thirdrute.com, he said. Mesmythile, nearly 170,006 had seen Mr. Breenan's posting, starting a full-fledged panic.

"We are especially concerned because we thought these were the best," said Nosh Budnick, projects director at Transportation Alternatives, an advocacy group representing bicyclists in New York City, "Our members get a discount on these locks. What is really shocking is the casualness with which someone could steal a hike with one of these locks on it."

Kryptonite, which is based in Canton, Mass., and was bought by Ingersoll-Rand in 2001, is named for the only material that can defeat Supermus. The company has been making locks since the 1970's and is recognized by most bicycle shops as the leading lockmaker.

It is so confident in the security of its locks that if a bicycle is stolen by someone who broke the lock, Kryptenite will pay up to \$3,500 to replace the bike, depending on the model of lock, though there are several careats to the policy. Bike shops in New York City overwhelminely recommend the company's locks, particularly the four locks that are designed specifically for New York riders.

In a statement sent by e-mail yestentay, the company said that it was aware of the problem and was moving quickly to get locks featuring a different mechanism to bike shops and that it was designing a program to let users of compromised locks to upgrade to new ones.

Donna M. Tocci, a spokeswoman for the company, stressed that locks made by other manufacturers shared the same vulnerabilities.

Cyclists across the city marveled at how easy it was to crack their locks. With a little practice, opening. a Kryptonite with a Bic barrel takes as little time as using a key, said Arone Diver, a mechanic at Bicycle Habitat in Solio. She produced the white plastic barrel of a Bic pen from her pocket along with a Kryptonite brand lock and provided a demonstration. In less than five seconds, the shackle popped and slid open.

"It is that easy," Mx. Dyer said,



Benjamin Running, a designer who lives in downtown Brooklyn, saysthat "within 30 seconds I had broken into my \$90 lock; I was in awe."



Many of the most expensive and common U-shaped locks, including several models made by Kryptonite, a top brand, can be picked.

The NY Chain lock, the product those. most shops recommend for city cyclists, consists of a heavy chain and most bike thefts could be prevented small U-shaped lock. It weighs about six pounds, so heavy that many riders wear it slung around their waists. The chain is made of squared links of to allow bikes traide was introduced cut by hand, so that part of the lock is but has been stuck in the Housing still sound.

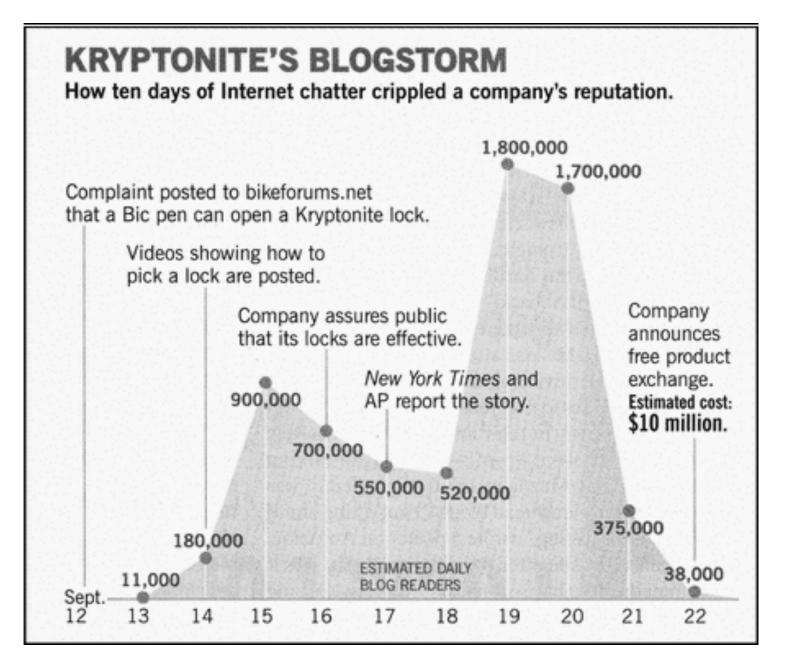
Bike shops are recommending that customers replace the small U-lock with a stundy padlock, like the ones that bodegas use to secure their roll-down gates. These padiocks cost less than \$20 at most hardware

In addition, Kryptonite has a line of locks that feature flat keys; Wood said, "Now I tell everyone who Transportation Alternatives recommended that its members buy one of the thieves tell theirs."

The group's Mr. Budnick said that if only office buildings allowed people to bring their hicycles indoors, but few do. A bill requiring buildings hardened steel that is impossible to by City Councilman David Yasaky and Buildings Committee.

Will Wood, whose Spokes and Strings shop in Williamsburg caters to the commuter market, said he was warning anyone who would listen.

"I feel like a Cassandra, but for years I have said to my customers. This is the industry standard, and this will keep your bite safe," Mr. comes in. 'Tell your friends before



Source: Fortune



WORLD U.S. N.Y. / REGION

The Opinion Pages

Search All NYTimes.com

JOBS

Go

REAL ESTATE AUTOS

SOLO ATTORNEY?

BUSINESS

Work More Efficiently with Our FREE web-based practice tools! (800) 826-9678

ARTS

STYLE

TRAVEL

OPINION

Advertise on NYTimes.com

OP-ED COLUMNIST

What the Costumes Reveal



TECHNOLOGY

SCIENCE

HEALTH

SPORTS

Log in to see what your friends are sharing on nytimes.com. Privacy Policy | What's This?



What's Popular Now

Israel and the Apartheid Slander



Same-Sex Marriage and Blacks



Ads by Google

what's this?

How to Stop Foreclosure?

Learn How to Reduce your Payment & Protect your Home from Foreclosure.

SaveHomeProgram.com

Michigan Ross Exec Ed

Powerful, practical frameworks with a multi-disciplinary perspective.

www.bus.umich.edu

Fuze Meeting - Free Trial

Multi-party HD video conferencing. 120 free audio minutes. Try

www.fuzemeeting.com

Help Stop Foreclosure

Local Foreclosure Defense Attorneys Save Home Free Consult

Two thirds of all reporters say they

MFY Legal Services, which defends homeowners, and Harwood Feffer, a large class-action firm, have filed a class-action suit claiming that Steven J. Baum has consistently failed to file certain papers that are necessary to allow for a state-mandated settlement conference that can lead to a modification. Judge Arthur Schack of the State Supreme Court in Brooklyn once described Baum's foreclosure filings as "operating in a parallel mortgage universe, unrelated to the real universe." (My source told me that one Baum employee dressed up as Judge Schack at a previous Halloween party.)

I saw the firm operate up close when I wrote several columns about Lilla Roberts, a 73year-old homeowner who had spent three years in foreclosure hell. Although she had a steady income and was a good candidate for a modification, the Baum firm treated her mercilessly.

When I called a press spokesman for Steven J. Baum to ask about the photographs, he sent me a statement a few hours later. "It has been suggested that some employees dress in ... attire that mocks or attempts to belittle the plight of those who have lost their homes," the statement read. "Nothing could be further from the truth." It described this column as "another attempt by The New York Times to attack our firm and our work."

I encourage you to look at the photographs with this column on the Web. Then judge for yourself the veracity of Steven J. Baum's denial.

Gail Collins is off today.

A version of this op-ed appeared in print on October 29, 2011, on page A21 of the New York edition with the headline: What the Costumes Reveal.

You must listen and be ready to react

Identify listening tools (Google Alerts to Radian6)
Identify trends, news, key phrases etc. to monitor.
Not an intern's job – they have to be able to interpret.
Measure mentions (not just quantity but sentiment)
Respond when the fire is just a spark (according to your plan)
Weave results reporting into C-level routine.





337 likes, 120 dislikes







JetBlue Seat Monster by JetBlueCorpComm 18,989 views



JetBlue founder David Neeleman apologizes on La...

by kentonlarsen 4,573 views



Eminem - Love the Way You Lie ft Rihanna Parody... by barelypolitical



A message to customers of JetBlue Airways from founder and CEO David

Show more ⋄

All Comments

Adding comments has been disabled for this video.

70's PSA Keep America Beautiful (Crying Indian)

michend2003 275 videos ≥ Subscribe



Uploaded by michend2003 on Dec 16, 2008

Visit http://childhoodmemorykeeper.blogspot.com for more great retro

293 likes, 10 dislikes

Search

Browse

Show more ⋄

They want you to feel it with

them. Then they'll listen.

Suggestions



Classic Rankin Bass Intro

by michend2003 38,396 views

Featured Video

Sign In



Racist Commercial

by doctorsmurf 7,210,679 views



70's Woodsy Owl PSA Give a Hoot, Don't Pollute

by michend2003 59.884 views



Indian PSA Crying Indian

by BonroyFilms 4,955 views



Very old Big Mac 70's commercial

by nathan6571 2,137,519 views



Banned Commercials - 1970 Dodge Charger 500 (vi...

by EpicAdVault 197.254 views



The Crying Indian - full commercial - Keep Amer...

by coffeekid99









Sony delays response as problems deepen...

Aug 15, 06: Dell recalls 4.1m batteries

Aug 24, 06: Apple recalls 1.8m batteries

Sept 15, 06: Virgin Atlantic, Qantas and Korean Air ban use of Dell and Apple laptops on board its planes, unless the battery removed.

Sept 28, 06:Lenovo/IBM: 526,000 batteries

Sept 29, 06:Dell increases recall to 4.2m

Sept 29, 06:Toshiba recalls 830,000 batteries

Crisis Escalates, Spreads Like Viral Fever

Dell battery explodes at Yahoo HQ, hundreds evacuate

Posted Sep 20th 2006 4:11PM by Ryan Block Engadget.com



We just got word that a Yahoo employee's laptop went up in flames today at their Mission College campus down in Silicon Valley, causing hundreds of Yahoo employees to be evacuated from an 8-story building. The culprit: you guessed it, a Dell machine whose faulty cell that should have been replaced (don't they have corporate memos at those big companies?) instead caught fire. From what we now know it doesn't seem like anyone was hurt, but let this be a lesson, people:

Multiple post on photo-sharing site Flickr.com Everyone snaps a shot

ALL SIZES



At least two dozen people took a cameraphone shot while I was taking mine.

Sony finally responds...

Sept 30, 2006: Sony finally announces global recall of 9.6 million PC batteries. The recall and replacement would cost as much as 50 billion yen (about US \$423 million).

...but profit plunges 94%

AP, Oct 26, 2006: Sony's profit plunged 94 percent for the July-September quarter as a global battery recall and red ink in its video-game business hurt the Japanese electronics and entertainment company.

Sony's mistakes



Was **slow to take blame**, disclose information and coordinate global recall

Let clients make multiple announcements making crisis protracted and lingering in public eye

Only worked with US Consumer Product Safety Commission (and Japan's Economy, Trade and Industry Ministry) to coordinate recall and replacements with clients, after clients did so themselves

Dell's Response on the flip side



Determines cause – battery supplier, executes costly remedial action with safety in mind.

Liaises with authority: Works with U.S. Consumer Product Safety Commission to announce global recall of 4.1 million laptop batteries.

Used website: Sets up recall website for customers to check affected units.

Assures safety: Guarantees replacement batteries are safe.

Never a real "I'm sorry"



"We want to put this behind us. I take this problem seriously and I want to finish the replacement program as quickly as possible for the sake of our users and corporate customers."

Yutaka Nakagawa, CEO



Show your human side

Showing your human side does not mean lose control.

Know legally what you can and cannot say.

Own the problem. No buck passing.

Say "We're sorry" in the more clear way you can.

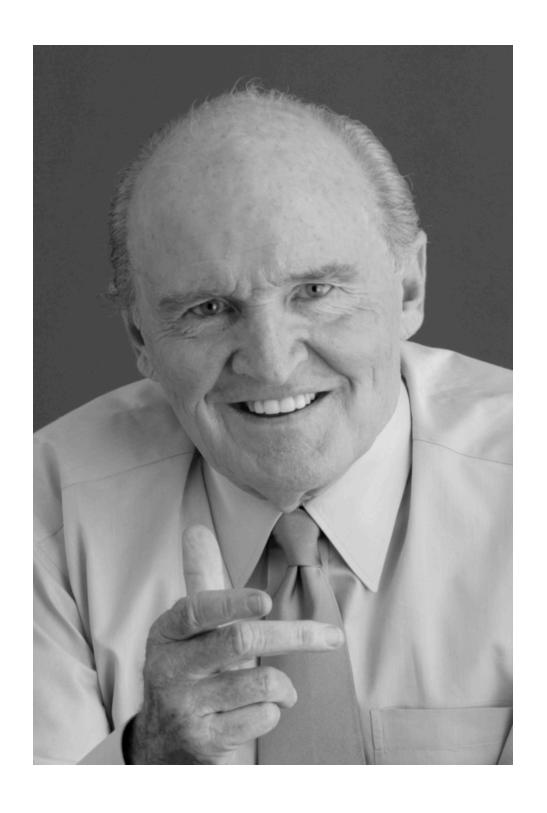
Go beyond "now"

Have the right person (usually CEO) front and center.

Be specific about next steps.







"Over communicate in crisis...but do it in deed more than words."

~ Jack Welch

Food recall Nation's #1 Food Recall Management Recall Experts for

Management Recall Experts for Companies



How I Get Free Bacon

Thanks to this website, I never have to pay for bacon anymore. FreeGroceryCentral.com

Lowe's® Garden Center

Shop Flowers Bred From Scratch With Tested & Guaranteed Performance!

www.Lowes.com

Ads by Google

USDA Beef Recall Video - Hallmark Westland Meat Packing 77

By boycottchapter27

rate or flag this page





US Department of Agriculture Largest Meat Recall

Every once in a while, we hear about the federal government inspecting something and taking action. I would imagine that if we improved our oversight in industries like this or others, such as the port or employment verification, we would see much more of this type of action.

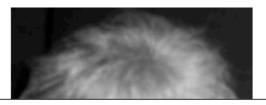
The U.S. Department of Agriculture on Sunday ordered the recall of 143 million pounds of frozen beef from a California slaughterhouse, the subject of an animal-abuse investigation, that provided meat to school lunch programs.

Officials said it was the largest beef recall in the United States,

USDA Beef Recall



Meat/Beef Recall - Humane Society Video Below View Video at your own risk





boycottchapter27 From Chicago 131 Followers 63 Hubs Joined 3 years ago

Heard the lawyers' chatter about

ZIMMER

(i

Read more Hubs by boycottchapter27

Contact boycottchapter27





ABOUT DOMINO'S

CAREERS

FRANCHISE

INTERNATIONAL

INVESTORS

DOMINO'S CUSTOMER CARE

Update to our Valued Customers

During the week of April 14, videos of two of Domino's Pizza employees appearing inappropriately within one of our franchise restaurants have been circulating online. It is unfortunate that the thoughtless acts of two individuals overshadows the hard work performed by the 125,000 men and women working for Domino's across the nation and in 60 countries around the world

Since the videos first surfaced, the two workers have been identified, fired and arrested under a felony warrant.

We'd like to thank our customers for their support, we've received numerous phone calls, emails and tweets thanking us for our immediate action. A company like ours has one currency, your trust. And we appreciate your understanding as we work regain the trust of our customers across the world.

Feel free to visit us at <u>twitter.com/dpzinfo</u> and watch this video from Patrick Doyle, President of Domino's USA on the steps we are taking. We sincerely apologize for the actions of these individuals, and thank you for your continued support of Domino's Pizza.

Didn't respond immediately (ostrich thinking)
Stock prices dropped 10%
Pizza home delivery sales tanked
Eventually released their own video
Prosecuted the two people in the video
Talked about it until we were tired of it



Over communicate

Do not wait.

Be transparent. Tell the whole truth.

Build message hierarchies so key messages are delivered every time.

Do not dodge questions or online comments.

Be confident. Look them right in the eye.

Speak in sound bytes.



Create relationships and communities







How tomorrow moves

About CSX

Responsibility

Customers

Community

Investors

Working at CSX





To be the safest, most progressive North American railroad, relentless in the pursuit of customer and employee excellence.



Latest News



CSX Corporation Chief Financial Officer to Address Bank of America Merrill Lynch Global Transportation Conference - Oscar Munoz, CSX Corporation executive vice president and chief financial officer, will address the Bank of America Merrill Lynch Global Transportation Conference at **Quick Links** New to CSX or Rail? Select One Commodities Select One Other Transportation Services Select One



Train derailment in KY

Had to create media relationships

Ran to the crisis – offered \$ to anyone who was inconvenienced

Announced new safety measures as a result

Reputation and relationships are stronger than ever



Sequence of events

Greenpeace releases fake Kit-Kat video and it goes viral

Nestle fights back by chasing after the video and trying to censor it

Greenpeace moves the fight to Nestle's Facebook page

Nestle's Facebook team responds to criticism on their wall by threatening to delete comments left by individuals using modified versions of their corporate logo as avatars, which only adds fuel to the fire.

The campaign, initially managed by Greenpeace, moves into the mainstream as environmentally-conscious Facebook users join the anti-Nestle crowd.



Nestle's Profile



Nestle

Our page now has more than 200,000 fans! Thanks to all our fans and supporters that enjoy our products and news, and also to those that make this page a space for open discussion

May 6 at 10:10am





Cindy Smith but you are evil! I am only a fan so I can boycott!



Charlotte Saklatvala But then you are a fool - by being a "fan" you make nestle more popular!!



Katy Nestle Hey my last name is Nestle!



Meme Smith really, the only way to communicate with nestle over this medium is to become a fan. they don't allow "not a fan but still want to voice opinions" as an option. I don't think that my being nestle's fan in order to express my dismay at the...

See More

May 6 at 10:51am ⋅

2 people



Liz Forbes Oops and I thought fan stood for friends against nestle;)



Jim Long @Meme So, what you're saying is that you're willing to lie about liking something in order to get attention. That explains the lies about baby formula too.

May 6 at 11:53am



Peter Kjeldsen Jensen While alot wrong has and will be done, being on Facebook opens up to peoples opinions and thoughts.

And of course to the crowd that just shouts, screams and in reality doesn't add anything to the discussion.

Recommended Pages

See All



The Growing Concern
Ned Skinner suggested you
check out his page.

Like



Yotel

Mike Street suggested you check out his page.

🖒 Like

Sponsored

Create an Ad

Des Moines Bucket List partners.livingsocial.com



365 Things to do in Des Moines!

FilmYard



FilmYard is a production company dedicated to creating quality work in a creative environment with solid talent.

Like · 44 people like this.

Benjamin Moore



Love REMODELING? Does your home décor need a pick me up? Click to learn insider secrets from expert designers.

Like · Sean Howard likes this.

Holland America Line

1 © Chat (0)

Nestle Meets Greenpeace's Demands Following Social Media Backlash



May 17, 2010 by Jennifer Van Grove

≯ Tweet 11	f Like 539	tumblr	email
		<⇒ share	
Send Like 339 people like this. Be the first of your friends.			

Ads by Google

What is Cloud Computing? - Straight Talk about Cloud Computing from the Industry Leader. Get Info. www.Microsoft.com/Cloud

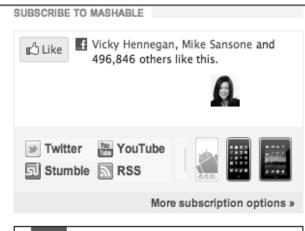
Today Nestle announced a "zero deforestation" policy in partnership with The Forest Trust (TFT), which will initially focus on amending its palm oil purchasing practices. The move follows a full blown Facebook attack initiated by Greenpeace earlier this year.

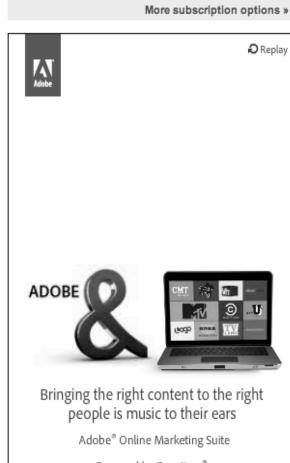
Eight weeks ago, Greenpeace UK released a provocative YouTube video calling into question Nestle's methods for acquiring palm oil. Greenpeace claims that the company's practices contribute to rainforest deforestation and used YouTube as a platform to shock viewers with a video that



likens eating a Kit Kat to eating an orangutan (the graphic video is embedded below).

The video caught the attention of Nestle, who had it removed from YouTube and consequently incited Greenpeace to rally the troops to call, send e-mails and leave chastising comments on Nestle's Facebook Page. The situation created by the cacophony of updates worsened after a Nestle representative threatened to





Powered by Omniture®

Learn more

What to do if they come knocking

Be very present.

Gain control of the conversation.

Introduce yourself – be a person/role not an impersonal company.

Welcome comments, even encourage them.

Invite your fans into the conversation.

Create a discussions page (get it off your main stage)

Don't get defensive. The calmer you stay, the more irrational they look.

Actually listen for some middle ground.

Ask for suggestions.

Follow through.



Build connections...hopefully before you need them

Know the reporters and high authority bloggers in your space.

Bulletproof your brand by creating real conversations now.

Hang in there when the waters get rocky.

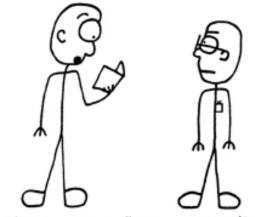
Invite others into the conversation.

Recognize that social media is mainstream now.



5 must do's for effective crisis communication

Crisis Management Center



I'm not sure "everyone dies" is a great emergency plan.

- 1. Be prepared
- 2. Listen, monitor and interpret
- 3. Be human & humane
- 4. Over communicate
- 5. Create relationships& communities



Drew's marketing minute

www.DrewsMarketingMinute.com/MasonCity

HOME ABOUT DREW SPEAKING WORK WITH US NEWSLETTER BLOGROLL CONTACT

AEM

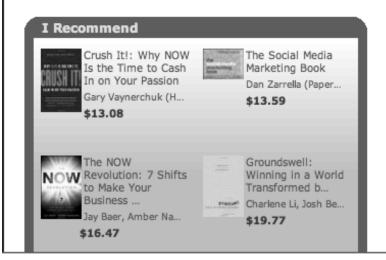
Drew's presentation on crisis communications:

Download presentation notes here

Drew's presentation on branding:

Download presentation notes here

Social media books I recommend:





CONNECT WITH DREW









DOWNLOAD DREW'S APP

DOWNLOAD DREW'S IPHONE/DROID APP AND CARRY A LITTLE DREW IN YOUR POCKET!

Enjoy exclusive podcasts, Marketing Minute and personal blog posts, tweets, and more.



McLELLAN MARKETING GROUP

Where strategy and passion collide

Drew McLellan drew@mclellanmarketing.com